Small Cap Dividend Growth

Available as SMA and Model

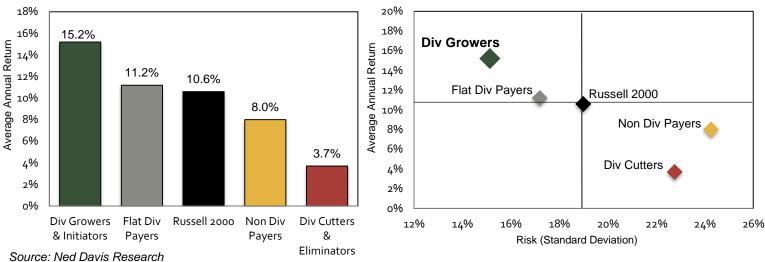
"We believe that stocks with sustainable dividend growth consistently outperform the market with less risk."

Small Cap Stocks: Sep 30, 1982 – Dec 31, 2019

dpeland

DIVIDEND GROWTH INVESTING

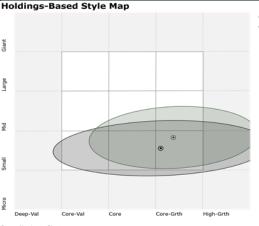
Small Cap Stocks: Sep 30, 1982 – Dec 31, 2019



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Investment Process

- Benchmark: Russell 2000® Index
- Inception: September 30, 2009
- **Description:** Focused on companies that have consistently increased their dividends. Any stock that pays a dividend, that in our opinion has strong prospects for dividend growth, qualifies for purchase. Market capitalizations of \$250 million to \$4 billion at purchase.



Copeland Small Cap Dividend Growth
Russell 2000 TR USD

*Information as of 3/31/2020

<u>Contact Us</u>

Chuck Barrett Principal – Director of Sales and Marketing 161 Washington Street, Suite 1325 Conshohocken, PA 19428 484-351-3665 cbarrett@copelandcapital.com Robin Lane, CFA Marketing Manager 161 Washington Street, Suite 1325 Conshohocken, PA 19428 484-351-3624 rlane@copelandcapital.com

Stock Universe

Companies that have increased their dividends with market capitalizations of \$250 million to \$4 billion

Stock Selection

Top ranked stocks within each sector based on our multi-factor fundamental model

Sector Selection

We are benchmark aware, however sector weightings are largely a byproduct of underlying security selection

Portfolio

Approximately 50 holdings made up of companies that have consistently increased their dividends

Dividend Growth defines our universe, drives our total return solution and is the centerpiece for our research process.

Dividend Growth stocks are ranked using a proprietary fundamental ranking system. This model evaluates multiple factors in an effort to establish each company's ability to grow its dividends in the future.

Factors we have found to be predictive of strong dividend growth and total return include:

- Dividend Coverage
- > Free Cash Flow Generation
- Growth in the Underlying Business
- Return on Capital

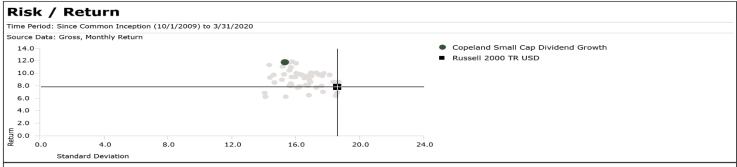
Top-ranked stocks within the model are subject to deep fundamental analysis.

Sell Discipline

Stocks are sold for the following reasons:

- > Dividend Cut: Any holding that cuts or fails to raise its dividend is sold.
- Dividend Quality: Portfolio candidates must meet minimum thresholds of cash flows and earnings supporting the dividend. Violation of these thresholds has been found to be predictive of a future dividend cut.
- Quantitative Ranking Deteriorates: Problems are often exhibited in the quantitative rankings when factors such as earnings momentum, cash flow or return on capital deteriorate. These are red flags for detailed analyst review.
- Fundamental Concerns: Analysts are continuously questioning the competitive advantage of the company, as well as macro, regulatory or secular themes, with a focus on identifying risks to the dividend.
- Cap Size Graduation: If a security exceeds the maximum acceptable market cap ceiling for the strategy it is sold from the portfolio.

There is no guarantee that companies will declare dividends or, if declared, that they will remain at current levels or increase over time. Past performance is no guarantee of future results.



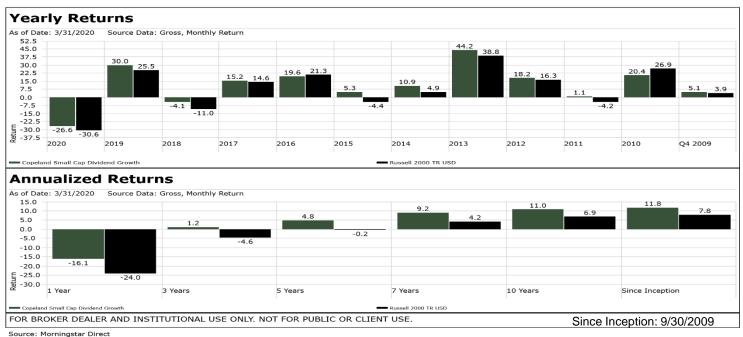
Risk / Return Table

Time Period: Since Common Inception (10/1/2009) to 3/31/2020 Source Data: Gross, Monthly Return

	Return (%)	Std Dev (%)	Beta vs. Market	Alpha vs. Market (%)	Appraisal Ratio	Up Capture Ratio	Down Capture Ratio	Tracking Error vs. Market (%)	Observs.
Copeland Small Cap Dividend Growth	11.75	15.33	0.79	4.85	0.33	90.02	70.41	5.70	126
Russell 2000 TR USD	7.82	18.58	1.00	0.00		100.00	100.00	0.00	126

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Source: Morningstar Direct



The data quoted in the charts above represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. Gross returns include transaction costs, but do not reflect the deduction of investment advisory fees. A client's return will be reduced by the advisory fees and any other expenses it may incur in the management of its investment advisory account. Copeland's management fees are described herein and in Copeland's ADV Part 2A. After-tax results will vary from the returns presented here for those accounts subject to taxation. Performance results of the composite are based on U.S. dollar returns. Please refer to the Disclosure sections for additional information and Net Performance.

Alpha is a measure of the difference between actual returns and expected performance, given the level of risk as measured by beta, where beta measures sensitivity to index movements. <u>Beta</u> is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. <u>Standard deviation</u> is a measure of the variability of returns - the higher the standard deviation, the greater the range of performance (i.e., volatility). <u>Upside Capture ratio</u> measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An Up Capture ratio of more than 1.0 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters. <u>Downside Capture ratio</u> is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A Down Capture ratio of less than 1.0 indicates a manager that outperformed the benchmark in the benchmark's negative quarters. <u>Tracking Error</u> is a measure of how closely a portfolio follows the index to which it is benchmarked. <u>R-squared</u> measures the strength of the linear relationship between the portfolio and the benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists. The <u>Appraisal Ratio</u> is a measure of the quality of a fund's stock selection ability. It compares the fund's Alpha to its unsystematic risk. <u>Dividend Yield</u> is the company's total annual dividend payments divided by its market capitalization, or the dividend per share, divided by the price per share. <u>Due to methodology differences in calculating performance</u>, Morningstar performance numbers may vary slightly from other providers; (2) may not be copied or redistributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar data. This presentation allows you to compare the

performance history of Copeland's strategies with its benchmark. Total return is calculated assuming reinvestment of all dividends. For performance numbers current to the most recent month-end, please contact us at 484-351-3700.

Composite Disclosures - Small Cap Dividend Growth Broad Composite

Copeland Capital Management, LLC (CCM), a 100% employee-owned registered investment adviser, provides innovative dividend growth solutions to its clients. CCM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. CCM has been independently verified for the periods January 1, 2006 through March 31, 2019 by Kreischer Miller. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The Composite has been examined for the periods October 1, 2009 through March 31, 2019. The verification and performance examination reports are available upon request. CCM created this composite on April 1, 2015.

The Composite represents all discretionary managed accounts managed by CCM in the Small Cap Dividend Growth style. The composite represents accounts that are included in the Small Cap Dividend Growth Composite or the Small Cap Dividend Growth Non-MLP Composite. The Small Cap Dividend Growth Non-MLP Composite is the same as the Small Cap Dividend Growth Composite except that it does not hold MLPs. CCM uses a proprietary, quantitative model to screen companies, primarily included in the Russell 2000 Index(a), to identify those demonstrating the strongest cash flow and dividend growth for a portfolio of approximately 50 stocks. The composite contains an account for CCM's profit sharing plan, which is a proprietary, non-fee paying account. The account comprised 0.2%, 0.2%, 0.2%, 0.2%, 0.2%, 0.4%, 20.7%, 20.4%, 19.8%, 48.5% and 100.0% of the composite as of March 31, 2020, December 31, 2019, 2018, 2017, 2016, 2015, 2014, 2013, 2012, 2011, 2010, and 2009, respectively. The computations of gross and net returns both assume the reinvestment of all dividends, interest, and capital gains. Gross returns include transaction costs but do not include CCM's management fees. Net returns reflect the deduction of the highest applicable model fee in effect for the respective time period and transaction costs from gross returns. Net returns for the period September 30, 2009 to March 31, 2012 reflect the deduction of a 1.00% model management fee. Net returns for the period March 31, 2012 to March 31, 2014 reflect the deduction of a 0.70% model management fee. Net returns after March 31, 2014 reflect the deduction of a 0.70% model management fee. Net returns after March 31, 2014 reflect the deduction of a 1.00% model management fee. Accounts are added to the composite in their first full calendar month after being invested in this style with CCM. Terminated accounts are removed from this composite after the final full month under CCM's management. A complete list and description of CCM's composites is available upon request. Additio

Any holdings listed are for informational purposes only and should not be deemed a recommendation to buy the specific securities mentioned. Holdings are subject to change, may not be representative of current holdings, and are subject to risk. Past performance is not indicative of future performance. Performance results of the Composite are based on U.S. dollar returns.

Annual or Most Recent Quarter	# of Portfolios	Internal Dispersion ^(c)	Three Year Ex-Post Standard Deviation ^(b) Composite	Three Year Ex-Post Standard Deviation ^(b) Russell 2000	(Supplemental Information) Combined Market Value (AUM and AUA) ^(e)	Market Value (in millions)	% of Total Firm Assets	Annual Performance			
								Gross-of-Fees	Net-of-Fees	Russell 2000 Index ^(a)	
1Q20	707	0.3%	17.8%	20.9%	\$1,103.4	\$772.4	42.4%	-26.6%	-26.8%	-30.6%	
2019	711	0.4	12.9	15.7	1,564.8	1,067.7	43.9	30.0	28.7	25.5	
2018	656 ^(d)	0.4	12.1	15.8	1216.7	880.3	52.5	-4.2	-5.2	-11.0	
2017	1228	0.3	10.8	13.9	1265.3	1,028.5	53.9	15.2	14.1	14.6	
2016	1364	0.6	12.7	15.8	827.6	794.5	49.4	19.6	18.4	21.3	
2015	1569	0.5	12.4	14.0	689.0	683.8	36.9	5.3	4.3	-4.4	
2014	182	0.0	11.1	13.1	238.6	237.9	16.6	10.9	9.9	4.9	
2013	3	N/A	12.8	16.5	4.3	4.3	< 1	44.2	43.2	38.8	
2012	3	N/A	16.1	20.2	3.0	3.0	1	18.3	17.4	16.4	
2011	2	N/A	N/A	N/A	1.1	1.1	< 1	1.1	0.1	-4.2	
2010	2	N/A	N/A	N/A	1.1	1.1	1	20.4	19.2	26.9	
4Q09	1	N/A	N/A	N/A	0.4	0.4	< 1	5.1	4.9	3.9	

Footnotes:

(a) The Russell 2000 Index is comprised of the smallest 2,000 companies in the Russell 3000 Index. The Russell 3000 Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market. The Portfolio's strategy differs from the composition of the Index, which is unmanaged, and the returns do not reflect any fees, expenses or sales charges. You cannot invest directly in an index. (b) The three-year annualized standard deviation measures the variability of the Composite and the benchmark returns over the preceding 36-month period. Ex-post calculations are not presented for periods less than 36 months. (c) Internal Dispersion is calculated using the asset-weighted standard deviation of gross-of-fees returns of all portfolios that were included in the composite for the entire year. With fewer than five accounts in the composite, a measure of dispersion is not applicable. (d) A large relationship moved to a bundled fee structure. As a result, those accounts moved to the Small Cap Dividend Growth Wrap Composite. (e) Combined Assets Include Assets Under Advisory (AUA). This is supplemental information. Copeland Capital Management's standard advisory fee schedule for Small Cap Dividend Growth is as follows: 1.00% on the first \$5 million of assets, 0.90% on the next \$5 million of assets and 0.80% above \$10 million of assets. This standard fee schedule is subject to change at the firm's discretion. Performance Disclosure: The data quoted in this presentation represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. Gross returns include transaction costs, but do not reflect the deduction of investment advisory fees. This presentation is intended as a one-on-one presentation and performance is reported gross of advisory fees. Client returns will be reduced by advisory fees and other expenses the client may incur. Copeland's management fees are described herein and in Copeland's ADV Part 2A. Total return is calculated assuming reinvestment of all dividends, interest and capital gains. After-tax results will vary from the returns presented here for those accounts subject to taxation. Performance results of the composite are based on U.S. dollar returns. Performance is presented gross-of-fees. Client returns will be reduced by advisory and other expenses the client may incur. As an example, the effect of investment management fees on the total value of a client's portfolio assuming (a) quarterly fee assessment, (b) \$1,000,000 investment, (c) portfolio return of 8% a year, (d) 1% annual investment advisory fee would be \$10,416 in the first year, and cumulative effects of \$59,816 over five years and \$143,430 over 10 years. GIPS Compliance Standards: Ethical standards to be used by investment managers for creating performance presentations that ensure fair representation and full disclosure of investment performance results. Global Investment Professional Standards were created by the Chartered Financial Analyst Institute and governed by the GIPS Executive Committee. They are standardized guidelines for reporting the ability of an investment firm to make profits for investors. Verification reports can be obtained by calling 484-351-3700 and requesting a copy. Copeland Capital Management claims compliance with the Global Investment Performance Standards (GIPS®). To receive a list of composite descriptions of Copeland Capital Management and/or a presentation that complies with the GIPS standards, contact us at 484-351-3700 to request a copy. Small Capitalization Risk: The value of small capitalization company securities may be subject to more abrupt or erratic market movements than those of larger, more established companies or the market averages in general. Market Risk: Overall securities market risks may affect the value of individual securities in which the Copeland strategies invest. Factors such as foreign and domestic economic growth and market conditions, interest rate levels, and political events affect the securities markets. Dividend Cuts Risk: The risk that companies may cut or eliminate their dividends or pay dividends in stock rather than cash causing investors to sell the stocks and the price to fall. Forward-looking Statements: Some of the information in this document may contain projections or other forward-looking statements regarding future events or future financial performance of countries, markets or companies. These statements are only predictions and actual events or results may differ materially. The reader must make his/her own assessment of the relevance, accuracy and adequacy of the information contained in this document, and make such independent investigations as he/she may consider necessary or appropriate for the purpose of such assessment.