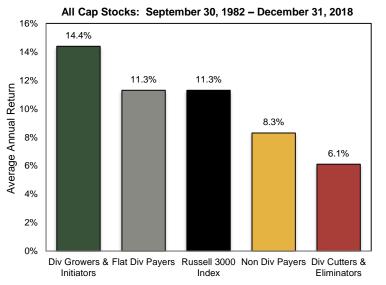
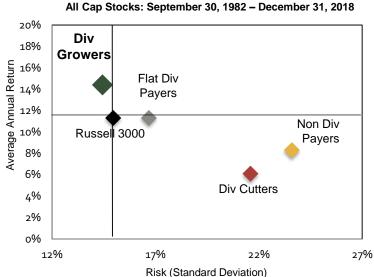


Available as SMA and Model

## "We believe that stocks with sustainable dividend growth consistently outperform the market with less risk."





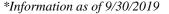
Copyright 2018 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved. See NDR Disclaimer at www.ndr.com/copyright.html. For data vendor disclaimers refer to www.ndr.com/vendorinfo/. The information presented is intended to illustrate the performance of All Cap stocks according to their dividend policy. Returns shown include dividends reinvested. This is not the performance of any strategy overseen by Copeland and there is no guarantee that investors will experience the type of performance reflected in the information presented. Strategies managed by Copeland's investment team are subject to transaction costs, management fees, trading fees or other expenses not represented in the information presented. There is no guarantee that companies will declare dividends or, if declared, that they will remain at current levels or increase over time. Ned Davis Research adjusted the universe used for the domestic study as of December 31, 2017, from the Ned Davis Investable Universe to a universe based on the applicable Russell benchmarks. As a result, historical performance information may differ from previously disseminated performance information for stocks according to their dividend policy. Dividend Growers included stocks that raised their existing dividend or initiated a new dividend during the previous 12 months. Flat Dividend Payers included stocks that have not paid a dividend during the previous 12 months. Dividend Cutters included stocks that lowered their existing dividend or eliminated their dividend during the previous 12 months. Dividend Cutters included stocks that lowered their existing dividend or eliminated their dividend during the previous 12 months. The Russell 3000® Index measures the performance of the 3000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market. You cannot invest directly in an Index. For other important information, please refer to the Disclosure section.

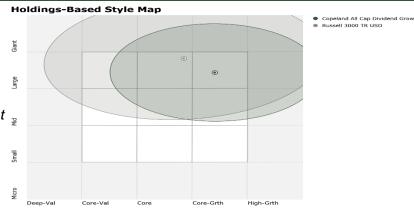
## Investment Process

Benchmark: Russell 3000® Index

Inception: December 31, 2015

• **Description:** Focused on companies with market capitalizations above \$250 million at purchase that have demonstrated consistent year over year dividend growth. Any stock that pays a dividend that, in our opinion, has strong prospects for dividend growth, qualifies for purchase.





# Contact Us

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#### **Stock Universe**

Companies that have increased their dividends with market capitalizations above \$250 million at purchase

## **Stock Selection**

Top ranked stocks within each sector based on our multi-factor fundamental model

#### **Sector Selection**

We are benchmark aware, however sector weightings are largely a byproduct of underlying security selection

#### **Portfolio**

Approximately 50-60 holdings made up of companies that have consistently increased their dividends

Dividend Growth defines our universe, drives our total return solution and is the centerpiece for our research process.

Dividend Growth stocks are ranked using a proprietary fundamental ranking system. This model evaluates multiple factors in an effort to establish each company's ability to grow its dividends in the future.

Factors we have found to be predictive of strong dividend growth and total returns include:

- Dividend Coverage
- Free Cash Flow Generation
- Growth in the Underlying Business
- > Return on Capital

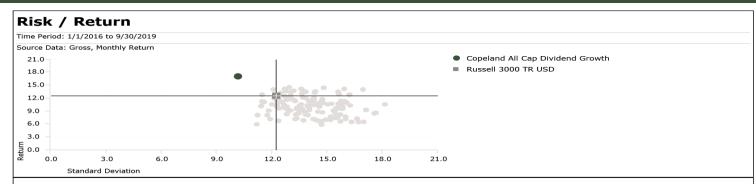
Top-ranked stocks within the model are subject to deep fundamental analysis.

# Sell Discipline

Stocks are sold for the following reasons:

- > Dividend Cut: Any holding that cuts or fails to raise its dividend is sold.
- ➤ Dividend Quality: Portfolio candidates must meet minimum thresholds of cash flows and earnings supporting the dividend. Violation of these thresholds has been found to be predictive of a future dividend cut.
- Quantitative Ranking Deteriorates: Problems are often exhibited in the quantitative rankings when factors such as earnings momentum, cash flow or return on capital deteriorate. These are red flags for detailed analyst review.
- Fundamental Concerns: Analysts are continuously questioning the competitive advantage of the company, as well as macro, regulatory or secular themes, with a focus on identifying risks to the dividend.

There is no guarantee that companies will declare dividends or, if declared, that they will remain at current levels or increase over time.



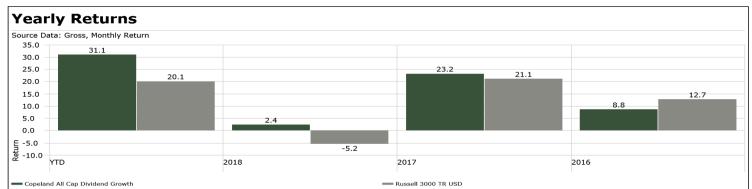
#### Risk / Return Table

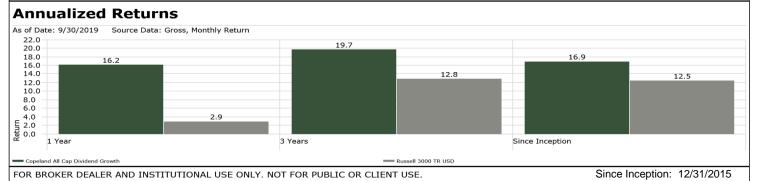
Time Period: 1/1/2016 to 9/30/2019 Source Data: Gross, Monthly Return

	Return (%)	Std Dev (%)	Beta vs. Market	Alpha vs. Market (%)	Appraisal Ratio	Up Capture Ratio	Down Capture Ratio	Tracking Error vs. Market (%)	Observs.
Copeland All Cap Dividend Growth	16.94	10.19	0.78	6.22	0.50	98.12	60.10	4.50	45
Russell 3000 TR USD	12.47	12.27	1.00	0.00		100.00	100.00	0.00	45

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Source: Morningstar Direct





Source: Morningstar Direct

The data quoted in the charts above represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. Gross returns include transaction costs, but do not reflect the deduction of investment advisory fees. A client's return will be reduced by the advisory fees and any other expenses it may incur in the management of its investment advisory account. Copeland's management fees are described herein and in Copeland's ADV Part 2A. After-tax results will vary from the returns presented here for those accounts subject to taxation. Performance results of the composite are based on U.S. dollar returns. Please refer to the Disclosure sections for additional information and Net Performance. Alpha is a measure of the difference between actual returns and expected performance, given the level of risk as measured by beta, where beta measures sensitivity to index movements. Beta is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. Standard deviation is a measure of the variability of returns - the higher the standard deviation, the greater the range of performance (i.e., volatility). Upside Capture ratio measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An Up Capture ratio of more than 1.0 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters. Downside Capture ratio is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A Down Capture ratio of less than 1.0 indicates a manager that outperformed the benchmark in the benchmark's negative quarters. Tracking Error is a measure of how closely a portfolio follows the index to which it is benchmarked. Due to methodology differences in calculating performance, Morningstar performance numbers may vary slightly from other providers. © 2019 Morningstar, Inc. All rights reserved. The Morningstar information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or redistributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Copeland does not review the Morningstar data. This presentation allows you to compare the performance history of Copeland's strategies with its benchmark. Total return is calculated assuming reinvestment of all dividends. For performance numbers current to the most recent month-end, please contact us at 484-351-3700.

Copeland Capital Management, LLC (CCM), a 100% employee-owned registered investment adviser, provides innovative dividend growth solutions to its clients. CCM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. CMM has been independently verified for the period December 31, 2005 through March 31, 2019 by Kreischer Miller. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The verification reports are available upon request. The Composite has not been examined for specific verification. CCM created this composite on December 31, 2015.

The Composite represents all discretionary managed accounts managed by CCM in the All Cap Dividend Growth style. CCM uses a proprietary, quantitative model to screen companies, primarily included in the Russell 3000 Index (a), to identify those demonstrating the strongest cash flow and dividend growth for a portfolio of approximately 70 stocks. Beginning in 2015, the Composite contains an account for the CCM's profit sharing plan, which is a proprietary, non-fee-paying account. The account comprised 26.1%, 25.0%, 24.1%, and 24.8% of the composite as of September 30, 2019, December 31, 2018, 2017, and 2016 respectively. The computations of gross and net returns both assume the reinvestment of all dividends, interest, and capital gains. Gross returns include transaction costs but do not include CCM's management fees. As of December 31, 2015, net returns reflect the deduction of CCM's management fees at 0.6%, the highest fee charged for a Composite account, and include transaction costs. Dispersion in the annual rates of return for the composite is measured using the asset-weighted standard deviation method. The standard deviation is presented in percentage points of return. Accounts are added to the composite in their first full calendar month after being invested in this style with CCM. Terminated accounts are removed from this composite after the final full month under CCM's management. A complete list and description of CCM's composites is available upon request. Additional information regarding CCM's policies and procedures for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Holdings are for informational purposes only and should not be deemed a recommendation to buy the specific securities mentioned. Holdings are subject to change, may not be representative of current holdings, and are subject to risk. Past performance is not indicative of future performance. Performance results of the Composite are based on U.S. dollar returns.

Annual or Most	# of	Internal	Three Year Ex-Post	Three Year Ex-Post	Market Value	% of Total	Annual Performance			
Recent Quarter	Portfolios	Dispersion(b)	Standard Deviation <sup>(c)</sup>	Standard Deviation <sup>(c)</sup>	(in millions)	Firm Assets	Gross-of- Fees	Net-of-Fees	Russell 3000 <sup>(a)</sup>	
3Q19	6	0.0%	10.5%	12.4%	\$7.2	<1%	4.4%	4.3%	1.2%	
2Q19	6	0.0	10.5	12.4	6.9	<1	9.4	9.3	4.1	
1Q19	6	0.4	9.7	10.9	6.2	<1	14.7	14.5	14.0	
2018	6	0.1	9.6	11.2	5.5	<1	2.4	1.8	-5.3	
2017	6	0.4	N/A	N/A	5.2	<1	23.2	22.5	21.1	
2016	6	0.0	N/A	N/A	4.3	<1	8.8	8.1	12.7	

#### Footnotes:

- (a) The Russell 3000 Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market. The Portfolio's strategy differs from the composition of the Index, which is unmanaged and the returns do not reflect any fees, expenses or sales charges. You cannot invest directly in an index.
- (b) Internal dispersion is calculated using the asset-weighted standard deviation of gross-of-fees of all portfolios that were included in the composite for the entire year.
- (c) Ex-post calculations are not presented for periods less than 36 months. The three-year annualized standard deviation measures the variability of the Composite and the benchmark returns over the preceding 36-month period.

CCM's standard advisory fee schedule is as follows: 0.60% on the first \$5 million of assets, 0.55% on the next \$5 million of assets and 0.50% above \$10 million of assets. This standard fee schedule is subject to change at the firm's discretion.

Additional Disclosures: The data quoted in this presentation represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. Gross returns include transaction costs, but do not reflect the deduction of investment advisory fees. This presentation is intended as a one-on-one presentation and performance is reported gross of advisory fees. A client's return will be reduced by the advisory fees and any other expenses it may incur in the management of its investment advisory account. Copeland's management fees are described herein and in Copeland's ADV Part 2A. Total return is calculated assuming reinvestment of all dividends, interest and capital gains. After-tax results will vary from the returns presented here for those accounts subject to taxation. Performance results of the composite are based on U.S. dollar returns. Performance is presented gross-of-fees. Client returns will be reduced by advisory and other expenses the client may incur. As an example, the effect of investment management fees on the total value of a client's portfolio assuming (a) quarterly fee assessment, (b) \$1,000,000 investment, (c) portfolio return of 8% a year, (d) 1% annual investment advisory fee would be \$10,416 in the first year, and cumulative effects of \$59,816 over five years and \$143,430 over 10 years. GIPS Compliance Standards: Ethical standards to be used by investment managers for creating performance presentations that ensure fair representation and full disclosure of investment performance results. Global Investment Professional Standards were created by the Chartered Financial Analyst Institute and governed by the GIPS Executive Committee. They are standardized guidelines for reporting the ability of an investment firm to make profits for investors. Verification reports can be obtained by calling 484-351-3700 and requesting a copy. Copeland claims compliance with the Global Investment Performance Standards (GIPS®). To receive a list of composite descriptions of Copeland Capital Management and/or a presentation that complies with the GIPS standards, contact us at 484-351-3700 to request a copy. Small and Medium Capitalization Risk: The value of small or medium capitalization company securities may be subject to more abrupt or erratic market movements than those of larger, more established companies or the market averages in general. Market Risk: Overall securities market risks may affect the value of individual securities in which the Copeland strategies invest. Factors such as foreign and domestic economic growth and market conditions, interest rate levels, and political events affect the securities markets. Dividend Cuts Risk: The risk that companies may cut or eliminate their dividends or pay dividends in stock rather than cash causing investors to sell the stocks and the price to fall. Forwardlooking Statements: Some of the information in this document may contain projections or other forward-looking statements regarding future events or future financial performance of countries, markets or companies. These statements are only predictions and actual events or results may differ materially. The reader must make his/her own assessment of the relevance, accuracy and adequacy of the information contained in this document, and make such independent investigations as he/she may consider necessary or appropriate for the purpose of such assessment.