Client Directed
COPELAND CAPITAL MANAGEMENT, LLC
NEW ACCOUNT INFORMATION FORM

Please note that this New Account Information Form as well as the Client Questionnaire on the reverse side must be completed for all new accounts. **Copeland Capital Management, LLC will not begin investing until *all* the information is received**.

<table>
<tr><td>Title (Circle)
Mr.
Mrs.
Ms.
Dr.</td><td>Account Name</td><td colspan="2">Account Number</td></tr>
<tr><td colspan="2">Tax ID/Social Security Number</td><td>Sex</td><td>Age</td></tr>
<tr><td colspan="2">Client Address</td><td colspan="2">Mailing Address (if different)</td></tr>
<tr><td colspan="4">Client Phone Number</td></tr>
<tr><td colspan="4">Client Email</td></tr>
<tr><td colspan="4">Account Type (Circle)
Dividend Growth Equity   All Cap Equity
Large Cap Equity   Mid-Cap Equity   Small Cap Equity
Fixed Income   Balanced*</td></tr>
<tr><td colspan="4">*If selecting Balanced, also circle the equity product (above) that you would like to use as part of the balanced portfolio and note the desired asset allocation (below).</td></tr>
<tr><td colspan="2">Equity %</td><td colspan="2">Fixed %</td></tr>
<tr><td colspan="4">These percentages can not be left blank:</td></tr>
<tr><td colspan="2">Starting Cash ($)</td><td colspan="2" rowspan="2">A funding sheet must be attached detailing cash and security positions received. Copeland will not begin investing until this asset listing is received.</td></tr>
<tr><td colspan="2">Starting Securities ($)</td></tr>
</table>

Please complete both sides

I reviewed and completed the New Account Information Form and the Client Questionnaire and all the information is complete and accurate. I understand that Copeland Capital will not be held responsible for investment decisions made as a result of inaccurate information provided on these Forms.

Client signature   Date

COPELAND CAPITAL MANAGEMENT, LLC – CLIENT QUESTIONNAIRE

Managing risk is a key element to any successful investment program. We at Copeland Capital Management, LLC have developed strict disciplines that allow us to better manage the risk and reward ratio of each client. Contrary to popular thought, there is no such thing as a risk free investment. Every investment is a tradeoff between risk and reward. But those tradeoffs can avoid anxiety and also present great opportunity, through successful diversified investing with a professional manager who understands your needs and objectives. The following questions have been formulated to provide us with a better understanding of your tolerance for risk.

These questions should be answered only in reference to the funds you will be investing with Copeland.

Entity (Circle)

Individual/Joint   Corporate   Foundation   Endowment   IRA

Profit Sharing   Pension   Trust   Taft-Hartley   Other

Is this an ERISA account ?	Is Copeland to vote proxies ?	Account Tax Status (Circle)
Y or N	Y or N	Taxable Tax Exempt

The longer the time period, the more likely that up and down market cycles will average out. What is the investment time horizon for the funds you are investing **with Copeland**, assuming your investment objectives are met ?

______ 1 to 3 years (0)   ______ 3 to 5 years (7)   ______ Longer than 5 years (10)

In general which category best matches your attitude toward investment risk as it relates to **your Copeland portfolio** ?

______ Aggressive: Willing to make investments where high risks are involved (10)
______ Moderate: Willing to take some risk (7)
______ Conservative: Unwilling to accept any risk (0)

How would you react if the value of **your Copeland portfolio** declined by 15% or more ?

______ I would be very concerned because I cannot accept any fluctuations in the value of my portfolio (0)
______ I invest for long term growth and accept temporary changes due to market fluctuation (7)
______ I invest for long term growth and can accept prolonged market declines (10)

How would you generally categorize your investment objectives as they relate to **your Copeland portfolio** ?

______ Maximum capital appreciation, even though risk might be high (10)
______ Balance between capital appreciation and preservation of capital (5)
______ Preservation of capital with high current income (0)

Describe the need for any anticipated withdrawal/liquidations for **your Copeland portfolio**:

_____ Regular distributions in the amount of $_____________ (Circle – Monthly Weekly or Quarterly)
_____ Lump sum distributions in the amount of $___________

Restrictions, if any, which would include legal, tax, market capitalization, industry concentration, or yield. For fixed income, restrictions would include maturity length, yield, credit quality or instrument type.

In the event that the restrictions cause Copeland not to purchase a security, Copeland may purchase additional shares of unrestricted holdings. This process will, from time to time, result in security, industry and sector weightings that materially exceed those of Copeland's unrestricted portfolios, thus affecting the risk/return characteristics of the portfolio. Copeland reserves the right to reject any account it deems overly restrictive. The restrictions associated with my account are:

Questionnaire Scoring: **26-40 = Equity** **17-25 = Balanced** **0-16 = Fixed**

Please complete both sides